

# MAJOR PRODUCT CHANGES

To learn more about the features on this vehicle, go to [www.lincolnproductportfolio.com](http://www.lincolnproductportfolio.com)

## MODEL/SERIES/AVAILABILITY

- **3 Available Series:**
  - Aviator (100A)
  - Aviator Reserve (200A / 201A / 202A)
  - Aviator Black Label (800A)<sup>1</sup>
- **1 Available Powertrain:**
  - Twin-Turbocharged 3.0L V6 Engine

## MECHANICAL

- **New/Changed:**
  - N/A

## EXTERIOR

- **New/Changed:**
  - N/A
- **New Exterior Colors:**
  - Pristine White Metallic Tri-Coat (AZ)★
  - Red Carpet Metallic Tinted Clearcoat (D4)★
  - Silver Radiance Clearcoat (JS)★
- **Deleted Exterior Colors:**
  - N/A

## INTERIOR/COMFORT

- **New/Changed:**
  - N/A

## SAFETY/SECURITY

- **New/Changed:**
  - N/A

## DRIVER ASSIST TECHNOLOGY

- **New – Lincoln Co-Pilot360™ technology includes:**
  - Auto High Beams
  - Blind Spot Detection with Cross-Traffic Alert
  - Lane-Keeping System
    - Driver Alert
    - Lane-Keeping Alert
    - Lane-Keeping Assist
  - Pre-Collision Assist with Automatic Emergency Braking (AEB)
    - Dynamic Brake Support (DBS)
    - Forward Collision Warning (FCW)
    - Pedestrian Detection
  - Rear View Camera with Washer

## FUNCTIONAL

- **New/Changed:**
  - N/A

## PACKAGES

- **New/Changed:**
  - Class IV Trailer Tow (52Q) available on Reserve (200A/201A) and Black Label (800A) and standard on Reserve (202A)
    - 4-Pin and 7-Pin Connectors
    - Alternator – 250-Amps (Reserve only)
    - Blind Spot Detection with Cross-Traffic Alert and Trailer Coverage
    - Class IV Hitch and Wiring
    - Smart Trailer Tow
    - Trailer Sway Control
  - Convenience Package (65B) available on Reserve (202A) and standard on Black Label (800A)
    - Head-Up Display
    - Phone As A Key (Late Availability for feature activation – late summer, 2019)
    - Soft Close Doors
    - Wireless Charging Pad
  - Dynamic Handling Package (67B) available on Reserve (202A) and Black Label (800A)
    - Adaptive Steering
    - Adaptive Suspension with Road Preview
    - Air Glide Suspension (with Dynamic Lower Entry)
  - Elements Package (63B) available on Aviator (100A)
    - Heated Rear Seats
    - Heated Steering Wheel
    - Heated VisioBlade™ Wipers
  - Elements Package Plus (63D) available on Reserve (200A) and standard Reserve (201A/202A) and Black Label (800A)
    - Heated/Ventilated Driver and Passenger Seats
    - Heated/Ventilated Second Row Seats
    - Heated Steering Wheel
    - Heated VisioBlade™ Wipers
  - Illumination Package (67R) standard on Reserve (202A) and Black Label (800A)
    - Adaptive Pixel LED Headlamps
      - Adaptive Dynamic Bending Lighting
      - Lincoln Dynamic Signature Lighting – LED Daytime Running Lamps (sequential on/off)
      - Speed Dependent Lighting
    - Lincoln Lit Star in Grille
  - Lincoln Co-Pilot360™ Plus Package (63P) standard on Reserve (201A/202A) and Black Label (800A)
    - Active Park Assist Plus
    - Adaptive Cruise Control with Traffic Jam Assist
      - Lane Centering
      - Speed Sign Recognition
      - Stop-and-Go
    - Evasive Steering Assist
    - Reverse Brake Assist
  - Luxury Package (65L) available on Reserve (201A) and standard on Reserve (202A) and Black Label (800A)
    - Perfect Position Seat (30-Way) with Active Motion®, Power Thigh Extender and Head Restraints
    - Rear Door Sunshades
    - Revel® Ultima 3D Audio System with 28-Speakers (featuring QuantumLogic™ 3D Surround technology)

<sup>1</sup> Black Label orders are scheduled for Black Label-certified dealers only.

## Product Changes and Features Availability

Features, options and package content subject to change. Please check [www.fmcdealer.com](http://www.fmcdealer.com) for the most current information.

# MAJOR PRODUCT CHANGES

## 2020 LINCOLN AVIATOR ORDER COMBINATIONS

- **Aviator \*Fleet and Client-Retail Orders Only**

- Body Code: J6W (RWD)
- Body Code: J6X (AWD)

- **Aviator Reserve**

- Body Code: J7W (RWD)
- Body Code: J7X (AWD)

- **Aviator Black Label**

- Body Code: J9X (AWD)

## EQUIPMENT COLLECTIONS (PEP CODES)

- Standard (100A) \*Fleet and Client-Retail Orders Only

- Reserve (200A)
- Reserve I (201A)
- Reserve II (202A)
- Black Label (800A)

## LATEST ORDER GUIDE UPDATES

- 360-Degree Camera is standard for Reserve and Black Label and not included in Lincoln Co-Pilot360 Plus Pkg.
- Crystal Copper Metallic Tinted Clearcoat Paint (CC) added as optional to Equipment Group page for Base and Reserve
- Nomenclature update for Luxury Package in Reserve

### Product Changes and Features Availability

Features, options and package content subject to change. Please check [www.fmcdealer.com](http://www.fmcdealer.com) for the most current information.

**\*100A – FLEET AND CLIENT-RETAIL ORDERS ONLY****STANDARD EQUIPMENT**

The following equipment is standard on every 2020MY LINCOLN AVIATOR:

**MECHANICAL**

- Alternator – 220-Amps
- Brakes – Premium
- Electric Parking Brake
- Engine – Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology
- Transmission – Ten-Speed Automatic Transmission with SelectShift® Capability

**EXTERIOR**

- Active Grille Shutters
- Antenna – Integrated into Rear Quarter Glass/Spoiler
- Body-Color Front and Rear Bumpers, Rear Spoiler
- Body-Color Light Touch Door Handle
- Easy Fuel® Capless Fuel Filler
- Front License Plate Bracket (included in states requiring front license plates) (optional)
- Fuel Tank – 21-Gallons
- Glass
  - Acoustic/Laminated – First and Second Rows
  - Privacy Glass – Second Row and Liftgate
- Grille – Chrome Mesh Upper, Plated Satin Chrome Finish Surround
- Power Liftgate
- Quad Chrome Exhaust Tips
- Rear Window Wiper – Top-Mounted
- Roof Rack – Aluminum Side Rails (low profile)
- Wheel Lips Moldings – Black
- Wheels/Tires
  - 19" Bright Machined Wheel with Dark Tarnish Premium Paint
  - 19" All-Season BSW H-Rated Tire – 255/60R19
  - 18" Mini Aluminum Spare Wheel (requires AWD)
  - 18" Mini Steel Spare Wheel (requires RWD)
  - 18" Mini Spare Tire – 165/70D18

**INTERIOR/COMFORT**

- 10.1" LCD Touchscreen in Center Stack
- 5.8" Second Row LCD Touchscreen (Climate Control)
- Cabin Particulate Air Filter
- Climate Control
  - Tri-Zone Climate Control
  - Rear Auxiliary Heater/Cooler
- Console
  - Front Aluminum-Wrapped with Armrest and Storage
  - Overhead with Sunglasses Holder
- Cruise Control
- Cupholders
- Driver and Front Passenger Seat Back Map Pockets
- Floor Mats – First and Second Rows
- Frameless Rear View Mirror – Auto-Dimming with CADS Support
- Global Open/Close Windows
- Grab Handles – Wrapped
  - Front Passenger
  - Liftgate
  - Second Row with Coat Hooks
- Illuminated Visor Vanity Mirrors
- Instrument Cluster – 12.3" LCD Touchscreen
- Interior Theme – Linear Brushed Aluminum
- Lighting
  - Delayed Accessory Lighting
  - LED Dome Lamps – First Row and Cargo Area
  - LED Illuminated Door Switches
  - LED Reading Lamps – All Rows
- Lincoln Embrace
  - Illuminated Door Handle Pockets
  - Lincoln Signature Lighting
    - Cluster/Center Stack/Head-Up Display Welcome
    - LED Daytime Running/Fascia Lamps Fade On/Off
    - Rear Lights Fade On/Off
  - Lincoln Approach Detection System
  - Lincoln Logo Welcome Mat
  - Lincoln Welcome/Farewell Elements

**INTERIOR/COMFORT (continued)**

- Lockable Interior Storage – Integral, Lighted Glove Box
- Message Center
  - Compass
  - Outside Temperature Display
- Piano Key Shifter
- Power Door Locks
- Powerpoints
  - One (1) – 110V/150W AC Power Outlet
  - Two (2) – 12V Auxiliary Ports – Main Bin, Cargo Area
  - Two (2) – Smart Charging USB Ports (Types A & C) – Front Media Bin
  - Two (2) – Standard USB Ports (Types A & C) – Console Rear Panel
- Scuff Plates – Front Door
- Seats
  - First Row – Comfort Seats (10-Way) Power Driver and Passenger with Two-Way Power Lumbar
  - First Row – Driver Seat Memory
  - First Row – Heated Driver and Passenger Seats
  - Lincoln Soft Touch Seats
  - Second Row – 35/30/35 Bench Seat with Power Tip-and-Slide Release
  - Third Row – 50/50 PowerFold® Split Bench Seat
- Steering Wheel
  - Leather-Wrapped
  - Manual Tilt, Telescoping Steering Column
  - Speed, Redundant Audio, Climate and Media Controls
- Windows
  - Power Windows with Front and Rear One-Touch Up/Down Feature
  - Power Window Disable
  - Rear Quarter – Fixed

**SAFETY/SECURITY**

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
  - Driver and Front Passenger – Dual-Stage
  - Driver Knee
  - Glove Box Integrated Knee
  - Side Curtains with Rollover Sensor with Safety Canopy®
  - Side Impact – Front Row Side Seat
- Belt-Minder® (safety belt reminder – all seating positions)
- Child Safety Rear Door Locks
- Dual-Note Electric Horn
- Emergency Brake Assist
- Enhanced Security Package
  - Enhanced Valet Mode
  - Lockable Interior Storage
  - Secondary Horn
  - Vehicle Inclination Sensor
- Four-Wheel Disc Anti-Lock Brake System (ABS)
  - Electric Brake Boost
  - Post Collision Braking Functionality
- Head Restraints – Four-Way Adjustable
- Headlamps
  - Full LED Headlamps
  - LED Backup Lights
  - LED Rear Appliqué
  - LED Redundant Taillamps
  - LED Turn Signal Indicators
  - Lincoln Signature Lighting – LED Daytime Running Lamps – (fade on/off)
  - Wiper-Activated Headlamps
- LATCH (Lower Anchors and Tethers for Children) on Rear Outboard Seat Positions

**\*100A – FLEET AND CLIENT-RETAIL ORDERS ONLY****STANDARD EQUIPMENT****SAFETY/SECURITY (continued)**

- Mirrors – Sideview
  - Auto-Dimming (driver side)
  - Autofold
  - Blind Spot Detection with Cross-Traffic Alert
  - Dual Power
  - Heated
  - LED Turn Signal Indicators
  - Lincoln Signature Lighting – Security Approach Lamps
  - Memory
  - Unique Lincoln Welcome Mat
- MyKey®
- Perimeter Alarm
- Personal Safety System
  - Crash Severity Sensing
  - Driver Seat Position Sensing
  - Load Limiting Retractors
  - Seat Belt Pretensioners and Tension Reducers
- Rear Window Defroster
- Remote Keyless Entry (RKE)
- SecuriCode™ Keyless Entry Keypad
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS) – 315MHz
- Traction Control – Brake and Engine Actuated

**LINCOLN CO-PILOT360™**

- Auto High Beams
- Blind Spot Detection with Cross-Traffic Alert
- Lane-Keeping System
  - Driver Alert
  - Lane-Keeping Alert
  - Lane-Keeping Assist
- Pre-Collision Assist with Automatic Emergency Braking (AEB)
  - Dynamic Brake Support (DBS)
  - Forward Collision Warning (FCW)
  - Pedestrian Detection
- Rear View Camera with Washer

**ADDITIONAL DRIVER ASSIST TECHNOLOGY**

- Auto Hold
- Forward Sensing System
- Headlamps – Autolamp (automatic on/off)
- Hill Start Assist
- Rain Sensing Wipers (non-heated VisioBlade™ wiper)

**FUNCTIONAL**

- Audio – Lincoln Premium Audio System
  - 10-Speakers and Subwoofer
  - SiriusXM® Radio<sup>1</sup> with a six-month prepaid subscription in the 48 contiguous states. Service not available in AK/HI

<sup>1</sup> SiriusXM® audio and data services each require a subscription sold separately or as a package by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-

**FUNCTIONAL (continued)**

- Axle – Non-Limited Slip – 3.58 Final Drive Ratio (single speed transfer case on AWD)
- Battery Saver
- Electric Power-Assisted Steering (EPAS)
- Intelligent Access with Push-Button Start
- Lincoln Connect™
  - 4G Embedded Modem with WiFi® Hot Spot Capability
  - Enables Lincoln Way™ App Remote Features (when activated)
  - Lincoln Way™ App includes:
    - Find Parking
    - Pre-Conditioning (schedule Remote Start)
    - Real Time Traffic Routing
    - Remote Lock/Unlock
    - Remote Start
    - Schedule Pick Up and Delivery
    - Smartphone Integrated Technology
    - Vehicle Finder
- Lincoln Drive Modes
  - Conserve
  - Deep Conditions (deep snow, mud or sand assist)
  - Excite
  - Normal
  - Slippery
- Personal Profiles (enhanced memory)
  - Audio
  - Climate
  - Displays
  - Driver Assist Features
  - Mirrors
  - Seats
- Power Door Locks with AutoLock
- Remote Start System
- SYNC® 3
  - Enhanced Voice Recognition Communications and Entertainment System
  - 10.1" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
  - Pinch-to-Zoom Capability included when equipped with available Voice-Activated Touchscreen Navigation System
  - 911 Assist®
  - Apple CarPlay™ and Android Auto™
  - Two (2) Smart-Charging USB Ports – Data Capable (Types A & C)
- Suspension – Four-Wheel Independent Suspension
- SYNC® AppLink®
  - Universal Garage Door Opener

**Note:** SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software.

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**2020 LINCOLN AVIATOR**  
**\*FLEET AND CLIENT-RETAIL ORDERS ONLY**  
**EQUIPMENT GROUP**

Series/Rate	Option Code	LINCOLN AVIATOR – 0%
Retail Series Mix (of Total Vehicle)		0%
Rear-Wheel Drive (RWD)	J6W	S
All-Wheel Drive (AWD)	J6X	O
Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology and Ten-Speed Automatic Transmission with SelectShift® Capability	99C/44T	S
<b>Equipment Group</b>		<b>100A</b>
		LINCOLN AVIATOR
<b>Included in Equipment Group</b>		
No additional equipment		
<b>Free Standing Packages and Options</b>		
<b>Elements Package</b>		
<ul style="list-style-type: none"> <li>Heated Rear Seats</li> <li>Heated Steering Wheel</li> <li>Heated VisioBlade™ Wipers</li> </ul>	63B	O
Burgundy Velvet Metallic Tinted Clearcoat Paint	R3	O
Ceramic Pearl Metallic Tri-Coat Paint	GS	O
Crystal Copper Metallic Tinted Clearcoat Paint	B6	O
Iced Mocha Premium Colorant	AR	O
Pristine White Tri-Coat Paint	AZ	O
Red Carpet Metallic Tinted Clearcoat Paint	D4	O
Front License Plate Bracket	153	O
Engine Block Heater	41H	O
<b>Accessories</b>		
All-Weather Floor Liners	16N	O
<b>Factory Invoiced Accessories (FIA) – Shipped separately from the vehicle for dealer installation</b>		
Cargo Area Cover	85T	O
Cargo Area Protector	86C	O
Locking Wheel Lug Nut Kit	86L	O

# 2020 LINCOLN AVIATOR RESERVE STANDARD EQUIPMENT

All 2020MY LINCOLN AVIATOR Standard Equipment, plus:

## EXTERIOR

- Hands-Free Liftgate
- LED Fog Lamps
- Wheels/Tires (201A/202A only)
  - 20" Ultra Bright Machined Magnetic Paint Wheel
  - 20" All-Season Tire – 255/55R20

## INTERIOR/COMFORT

- Ambient Lighting with Illuminated Front Scuff Plates
- Climate Control
  - Quad-Zone Climate Control
  - Third Row Auxiliary Heater/Cooler
- Power Tilt/Telescoping Steering Column with Memory
- Seats
  - First Row – Comfort Seats (12-Way) Power Driver and Passenger with Two-Way Power Lumbar
  - Premium Leather Enhanced Micro-Perforated Seats
  - Second Row – 40/Mini Console/40 Dual Captain's Chairs – Power Tip-and-Slide Release

## SAFETY/SECURITY

- Mirrors – Sideview
  - 360-Degree Camera

## DRIVER ASSIST TECHNOLOGY

- 360-Degree Camera

## FUNCTIONAL

- Adaptive Suspension (requires AWD or 22" Wheel)
  - Noise Reduction Module
  - Sound Insulation Pack
- Audio
  - Revel® Audio System with 14-Speakers
  - HD Radio™
  - MP3-Capability
  - Satellite/AM/FM Stereo
  - Rear Seat Audio Controls
- Voice-Activated Touchscreen Navigation System with Pinch-to-Zoom Capability, SiriusXM Traffic and Travel Link®

**Note:** *SiriusXM Traffic and Travel Link® includes a six-year prepaid subscription. SiriusXM Traffic and Travel Link® services are not available in AK/HI.*

# 2020 LINCOLN AVIATOR RESERVE EQUIPMENT GROUP

Series/Rate	Option Code	LINCOLN AVIATOR RESERVE – 0%		
Retail Series Mix (% of Total Vehicle)		0%	0%	0%
Rear-Wheel Drive (RWD)	J7W	S	S	
All-Wheel Drive (AWD)	J7X	O	O	S
Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology and Ten-Speed Automatic Transmission with SelectShift® Capability	99C/44T	S	S	S
<b>Equipment Group</b>		<b>200A</b>	<b>201A</b>	<b>202A</b>
		LINCOLN AVIATOR RESERVE		
No additional equipment		RESERVE	RESERVE I	RESERVE II
<b>Free Standing Packages and Options</b>				
<b>Convenience Package</b> <ul style="list-style-type: none"> <li>Head-Up Display</li> <li>Phone As A Key (Late Availability for feature activation – late summer, 2019)</li> <li>Soft Close Doors</li> <li>Wireless Charging Pad</li> </ul>	65B			O
<b>Class IV Trailer Tow Package</b> <ul style="list-style-type: none"> <li>4-Pin and 7-Pin Connectors</li> <li>Alternator – 250-Amps</li> <li>Class IV Hitch and Wiring</li> <li>Blind Spot Detection with Cross Traffic Alert and Trailer Coverage</li> <li>Smart Trailer Tow</li> <li>Trailer Sway Control</li> </ul>	52Q	O	O	I
<b>Dynamic Handling Package</b> <ul style="list-style-type: none"> <li>Adaptive Steering</li> <li>Adaptive Suspension with Road Preview</li> <li>Air Glide Suspension with Dynamic Lower Entry</li> </ul>	67B			O
<b>Elements Package Plus</b> <ul style="list-style-type: none"> <li>Heated/Ventilated Driver and Passenger Seats</li> <li>Heated/Ventilated Second Row Seats</li> <li>Heated Steering Wheel</li> <li>Heated VisioBlade™ Wipers</li> </ul>	63D	O	I	I
<b>Illumination Package</b> <ul style="list-style-type: none"> <li>Adaptive Pixel LED Headlamps <ul style="list-style-type: none"> <li>Adaptive Dynamic Bending Lighting</li> <li>Lincoln Dynamic Signature Lighting – LED Daytime Running Lamps (sequential fade on/off)</li> <li>Speed Dependent Lighting</li> <li>Wiper-Activated Headlamps</li> </ul> </li> <li>Lincoln Lit Star in Grille</li> </ul>	67R			I
<b>Lincoln Co-Pilot360™ Plus</b> <ul style="list-style-type: none"> <li>Active Park Assist Plus</li> <li>Adaptive Cruise Control with Traffic Jam Assist <ul style="list-style-type: none"> <li>Lane Centering</li> <li>Speed Sign Recognition</li> <li>Stop-and-Go</li> </ul> </li> <li>Evasive Steering Assist</li> <li>Reverse Brake Assist</li> </ul>	63P		I	I
<b>Luxury Package</b> <ul style="list-style-type: none"> <li>Perfect Position Seats (30-Way) with Active Motion®, Power Thigh Extender and Head Restraints</li> <li>Rear Door Sunshades</li> <li>Revel® Ultima 3D Audio System with 28-Speakers (featuring QuantumLogic™ 3D Surround technology)</li> </ul> <b>Note: Requires Element Package Plus (63D)</b>	65L		O	I
Full Rear Console with Panoramic Vista Roof® Shade Controls and Two (2) standard USB Ports (Types A & C) <b>Note: Not available with Second Row Bench Seat (687)</b>	68D		O	O
Panoramic Vista Roof® with Power Shade	43P		I	I
Second Row Bench Seat – 35/30/35 Power Tip-and-Slide Release and Manual Dumping <b>Note: Not available with Full Rear Console (68D)</b>	687	O	O	O
22" Ultra Bright Machined Alloy Wheel with Painted Center Ornament – 275/40R22 107 V-Rated Tire (includes Adaptive Suspension on RWD)	64N			I
Burgundy Velvet Metallic Tinted Clearcoat Paint	R3	O	O	O
Ceramic Pearl Metallic Tri-Coat Paint	GS	O	O	O
Crystal Copper Metallic Tinted Clearcoat Paint	B6	O	O	O
Iced Mocha Premium Colorant	AR	O	O	O

I = Included in Equipment Group, S = Standard Equipment, O = Optional

# 2020 LINCOLN AVIATOR RESERVE EQUIPMENT GROUP

Equipment Group		200A	201A	202A
<b>Free Standing Packages and Options (continued)</b>				
Pristine White Metallic Tri-Coat Paint★	<b>AZ</b>	O	O	O
Red Carpet Metallic Tinted Clearcoat Paint★	<b>D4</b>	O	O	O
Linear Brushed Aluminum Appliqué <b>Note:</b> Available with Ebony/Roast Cabin Environment	<b>47D</b>	O	O	O
Front License Plate Bracket	<b>153</b>	O	O	O
Engine Block Heater	<b>41H</b>	O	O	O
<b>Accessories</b>				
All-Weather Floor Liners	<b>16N</b>	O	O	O
<b>Factory Invoiced Accessories (FIA) – Shipped separately from the vehicle for dealer installation</b>				
Cargo Area Cover	<b>85T</b>	O	O	O
Cargo Area Protector	<b>86C</b>	O	O	O
Locking Wheel Lug Nut Kit	<b>86L</b>	O	O	O



# 2020 LINCOLN AVIATOR BLACK LABEL STANDARD EQUIPMENT

The following equipment is standard on every 2020MY LINCOLN AVIATOR BLACK LABEL

## MECHANICAL

- All-Wheel Drive (AWD)
- Alternator – 250-Amps
- Brakes – Premium
- Electric Parking Brake
- Engine – Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology
- Transmission – Ten-Speed Automatic Transmission with SelectShift® Capability

## EXTERIOR

- Active Grille Shutters
- Antenna – Integrated into Rear Quarter Glass/Spoiler
- Body-Color Front and Rear Bumpers, Rear Spoiler
- Body-Color Light Touch Door Handles
- Easy Fuel® Capless Fuel Filler
- Front License Plate Bracket (included in all states requiring front license plates)
- Fuel Tank – 21-Gallons
- Glass
  - Acoustic Laminated – First and Second Rows
  - Privacy Glass – Second Row and Liftgate
- Grille
  - Unique Black Label Upper Grille – Black Mesh Upper with Plated Satin Chrome Surround
  - High Gloss Lower Grille with Chrome Accents
  - Lincoln Lit Star
- Hands-Free Liftgate
- Panoramic Vista Roof with Power Shade
- Quad Chrome Exhaust Tips
- Rear Window Wiper – Top-Mounted
- Roof Rack – Aluminum Side Rails (low profile)
- Wheel Lips Moldings – Painted Accent
- Wheels/Tires
  - 22" Ultra Bright Machined Aluminum Wheel H
  - 22" Tire – 275/40R22 107 V-Rated
  - 18" Mini Spare Wheel
  - 18" Mini Spare Tire 165/70D18

## INTERIOR/COMFORT

- 10.1" LCD Touchscreen in Center Stack
- 5.8" Second Row LCD Touchscreen (Climate Controls)
- Ambient Lighting with Illuminated Front Scuff Plates
- Cabin Particulate Air Filter
- Climate Control
  - Quad-Zone Climate Control
  - Rear Auxiliary Heater/Cooler
- Console
  - Front Aluminum-Wrapped with Armrest and Storage
  - Overhead with Sunglasses Holder
- Cupholders
- Driver and Front Passenger Seat Back Map Pockets
- Floor Mats – First, Second and Third Row Unique Black Label
- Frameless Rear View Mirror – Auto-Dimming with CADS Support
- Grab Handles
  - Front Passenger
  - Liftgate
  - Second Row with Coat Hooks
- Illuminated Visor Vanity Mirror
- Instrument Cluster – 12.3" LCD Touchscreen
- Lighting
  - Delayed Accessory Lighting
  - LED Dome Lamps – First Row and Cargo Area
  - LED Illuminated Door Switches
  - LED Reading Lamps – All Rows
- Lincoln Embrace
  - Illuminated Door Handle Pockets
  - Lincoln Signature Lighting
    - Cluster/Center Stack/Head-Up Display Welcome
    - LED Daytime Running/Fascia Lamps Fade On/Off
    - Rear Lights Fade On/Off
  - Lincoln Approach Detection System
  - Lincoln Logo Welcome Mat
  - Lincoln Welcome/Farewell Elements
- Lockable Interior Storage – Integral, Lighted Glove Box
- Message Center

## INTERIOR/COMFORT (continued)

- Compass
- Outside Temperature Display
- Piano Key Shifter
- Power Door Locks
- Powerpoints
  - One (1) – 110V/150W AC Power Outlet
  - Two (2) – 12V Auxiliary Ports – Main Bin, Cargo Area
  - Two (2) – Smart Charging USB Ports (Types A & C) – Front Media Bin
  - Two (2) – Standard USB Ports (Types A & C) – Console Rear Panel
- Rear Door Sunshades
- Seats
  - Perforated Savannah Leather Seats
  - First Row – Perfect Position Seats (30-Way) with Active Motion®, Thigh Extender and Head Restraints Power Driver and Passenger with Two-Way Power Lumbar
  - First Row – Heated/Ventilated Seats
  - Second Row – Heated/Ventilated Seats
  - Second Row – 40/Mini Console/40 Dual Captain's Chairs – Power Tip-and-Slide Release
  - Third Row – 50/50 PowerFold® Split Bench Seat
- Steering Wheel
  - Heated
  - Leather-Wrapped
  - Power Tilt/Telescoping Steering Column with Memory
  - Speed, Redundant Audio, Climate and Media Controls
- Windows
  - Power Windows with Front and Rear One-Touch Up/Down Feature
  - Power Window Disable
  - Rear Quarter – Fixed

## SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
  - Driver and Front Passenger – Dual-Stage
  - Driver Knee
  - Glove Box Door Integrated Knee
  - Side Curtain with Rollover Sensor – Safety Canopy®
  - Side Impact – Front Row Side Seat
- Belt-Minder® (safety belt reminder – all seating positions)
- Child Safety Rear Door Locks
- Dual-Note Electric Horn
- Emergency Brake Assist
- Enhanced Security Package
  - Enhanced Valet Mode
  - Lockable Interior Storage
  - Secondary Horn
  - Vehicle Inclination Sensor
- Four-Wheel Disc Anti-Lock Brake System (ABS)
  - Electric Brake Boost
  - Post Collision Braking
- Head Restraints – Four-Way Adjustable
- Headlamps
  - Adaptive Pixel LED Headlamps
  - Adaptive Dynamic Bending Lighting
  - Lincoln Dynamic Signature Lighting – LED Daytime Running Lamps (sequential fade on/off)
  - LED Backup Lights
  - LED Fog Lamps
  - LED Rear Appliqué
  - LED Redundant Taillamps
  - LED Turn Signal Indicators
  - Wiper Activated Headlamps
- LATCH (Lower Anchors and Tethers for Children)
- Mirrors – Sideview

# 2020 LINCOLN AVIATOR BLACK LABEL STANDARD EQUIPMENT

**SAFETY/SECURITY (continued)**

- 360-Degree Camera
- Auto-Dimming (driver side)
- Blind Spot Detection with Cross-Traffic Alert
- Dual Power
- Heated
- Lincoln Signature Lighting – Security Approach Lamps
- Memory
- Power Folding
- Unique Black Label Welcome Mat
- MyKey®
- Perimeter Alarm
- Personal Safety System
  - Crash Severity Sensing
  - Driver Seat Position Sensing
  - Load Limiting Retractors
  - Seat Belt Pretensioners and Tension Reducers
- Rear Window Defroster
- Remote Keyless Entry (RKE)
- SecuriCode™ Keyless Entry Keypad
- SecuriLock™ Passive Anti-Theft System (PATS)

**SAFETY/SECURITY (continued)**

- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS) – 315MHz
- Traction Control – Brake and Engine Actuated

**LINCOLN CO-PILOT360™**

- Auto High Beams
- Blind Spot Detection with Cross-Traffic Alert
- Lane-Keeping System
  - Driver Alert
  - Lane-Keeping Alert
  - Lane-Keeping Assist
- Pre-Collision Assist with Automatic Emergency Braking (AEB)
  - Dynamic Brake Support (DBS)
  - Forward Collision Warning (FCW)
  - Pedestrian Detection
- Rear Camera with Washer

**ADDITIONAL DRIVER ASSIST TECHNOLOGY**

- Auto Hold
- Forward Sensing System
- Headlamps – AutoLamp (automatic on/off)
- Hill Start Assist
- Rain Sensing Wipers (heated VisioBlade™ wipers)

**FUNCTIONAL**

- Adaptive Suspension
  - Noise Reduction Module
  - Sound Insulation Pack
- Audio
  - Revel® Ultima 3D Audio System with 28-Speakers (featuring QuantumLogic™ Surround technology)
  - HD Radio™
  - MP3-Capability
  - Rear Seat Audio Controls
  - Satellite/AM/FM Stereo
  - SiriusXM® Radio Satellite Radio with a six-month prepaid subscription in the 48 contiguous states. Service not available in AK/HI¹
- Axle – Non-Limited Slip – 3.58 Final Drive Ratio (single speed transfer case on AWD)
- Battery Saver
- Electric Power Assisted Steering (EPAS)
- Intelligent Access with Push Button Start
- Lincoln Connect™ (4G Embedded Modem)
  - 4G Embedded Modem with WiFi® Hot Spot Capability
  - Enables Lincoln Way™ App Remote Features (when activated)
  - Lincoln Way™ App includes:
    - Find Parking
    - Pre-Conditioning (schedule Remote Start)
    - Real Time Traffic Routing
    - Remote Lock/Unlock
    - Remote Start
    - Schedule Pick Up and Delivery
    - Smartphone Integrated Technology
    - Vehicle Finder
- Lincoln Drive Modes
  - Conserve
  - Deep Conditions (deep snow, mud or sand assist)
  - Excite
  - Normal
  - Slippery
- Personal Profiles (enhanced memory)
  - Audio
  - Climate
  - Displays
  - Driver Assist Features
  - Mirrors
  - Seats
- Power Door Locks with AutoLock
- Remote Start System
- Suspension – Four-Wheel Independent Suspension
- SYNC® 3
  - 10" LCD Touchscreen in Center Stack with Swipe Capability
  - 911 Assist®
  - Enhanced Voice Recognition Communications and Entertainment System
  - Pinch-to-Zoom Capability included with available Voice-Activated Touchscreen Navigation System
  - Apple CarPlay™ and Android Auto™
  - Two (2) Smart-Charging USB Ports – Data Capable (Types A & C)
  - SYNC® AppLink®
 

**NOTE:** SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software.
  - Voice-Activated Touchscreen Navigation System with Pinch-to-Zoom Capability
 

**NOTE:** Also includes SiriusXM Traffic, and Travel Link®¹ with a six-year prepaid subscription in the 48 contiguous states. Service not available in AK/HI

¹ Subscriptions to all SiriusXM® services are sold by Sirius XM Radio after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then current rates. Fees and taxes apply. To cancel you must call Sirius XM at 1-866-635-2349. See SiriusXM® Customer Agreement for complete terms at [www.siriusxm.com](http://www.siriusxm.com). All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

**FUNCTIONAL (continued)**

- SYNC® AppLink®
 

**Note:** SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software
- Universal Garage Door Opener
- Windshield Wiper De-Icer
- Wireless Charging Pad

**PACKAGES**

- Convenience Package
  - Head Up Display
  - Phone As A Key (Late Availability for feature activation – late summer, 2019)
  - Soft Close Doors
  - Wireless Charging Pad
- Elements Package Plus
  - Heated/Ventilated Driver and Passenger Seats
  - Heated/Ventilated Second Row Seats
  - Heated Steering Wheel
  - Heated VisioBlade™ Wipers
- Illumination Package
  - Adaptive Pixel LED Headlamps
    - Adaptive Dynamic Bending Lighting
    - Lincoln Dynamic Signature Lighting – LED Daytime Running Lamps (sequential on/off)
    - Speed Dependent Lighting
    - Wiper Activated Headlamps
  - Lincoln Lit Star in Grille
- Lincoln Co-Pilot360 Plus™ Package
  - Active Park Assist Plus
  - Adaptive Cruise Control with Traffic Jam Assist
    - Lane Centering
    - Speed Sign Recognition
    - Stop-and-Go
  - Evasive Steering Assist
  - Reverse Brake Assist
- Luxury Package
  - Perfect Position Seats (30-Way) with Active Motion®, Power Thigh Extender and Head Restraints
  - Revel® Ultima 3D Audio System with 28-Speakers (featuring QuantumLogic™ Surround technology)

**MEMBER PRIVILEGES**

- At Your Leisure
  - Black Label ownership includes pickup and delivery\* of your vehicle for all of your service or maintenance needs as well as the provision of a temporary vehicle
  - \*Available within 50 miles of participating Black Label dealerships and may vary by state*
  - Black Label Experience Liaison
  - A single point of contact throughout the entire shopping experience, helping with anything you may need, start to finish.
- Culinary Collection
  - A curated list of restaurants, coast to coast, with noted chefs providing an at-your-service dining experience. Introductory experience is complimentary and must be claimed within one year of purchase.
- Extended Premium Maintenance Plan
  - 4-Year, 50,000-mile premium maintenance plan covering all recommended service and including replacement wear items like brake pads and linings, wiper blades and more.
- On Your Terms
  - A mobile showroom that comes to you, an in-dealership studio featuring a private fitting room and remote vehicle delivery\*
  - \*Remote Vehicle Delivery is available within 50 miles of participating Black Label dealerships and may vary by state.*
- Vehicle Care
  - Complimentary anytime car washes\* as well as annual detailing\*\* are available to help keep your Black Label vehicle in pristine condition.
  - \*During ownership by first registered Black Label owner during normal business hours at any participating Black Label dealer.*
  - \*\*Annual detailing limited to the first registered Black Label owner and the first four years of ownership.*
- Travel Collection

**STANDARD EQUIPMENT****MEMBER PRIVILEGES (continued)**

- Lincoln Black Label Membership provides access to the AVIS® President's Club, an exclusive invitation-only program. Benefits include a complimentary vehicle for up to seven days when traveling to Los Angeles, San Francisco, Phoenix, Orlando or Atlanta international airports,\* within the first year of ownership, a double upgrade, when available, a guaranteed rental with 48-hour advance reservation, a dedicated line for reservations and customer support and a chance to earn 50 more points by opting into Avis Preferred Points.\*\*

*\*Maximum of two complimentary rentals.*

*\*\* All taxes, fees (including but not limited to Air Conditioning Excise Recovery Fee, Concession Recovery Fee, Vehicle License Recovery Fee, Energy Recovery Fee, Tire Management Fee and Frequent Traveler Fee) and surcharges (including but not limited to Customer Facility Charge and Environmental Fee Recovery Charge) are at the client's expense.*

# 2020 LINCOLN AVIATOR BLACK LABEL EQUIPMENT GROUP

Series/Rate	Option Code	AVIATOR BLACK LABEL – 0%
Retail Series Mix (% of Total Vehicle)		0%
All-Wheel Drive (AWD)	J9X	S
Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology and Ten-Speed Automatic Transmission with SelectShift® Capability	99C/44T	S
<b>Equipment Group</b>		<b>800A</b>
		AVIATOR BLACK LABEL
<b>Included in Equipment Group</b>		
No additional equipment		
<b>Free Standing Packages and Options</b>		
<b>Class IV Trailer Tow Package</b> <ul style="list-style-type: none"> <li>• 4-Pin and 7-Pin Connectors</li> <li>• Blind Spot Detection with Cross-Traffic Alert and Trailer Coverage</li> <li>• Class IV Hitch and Wiring</li> <li>• Smart Trailer Tow</li> <li>• Trailer Sway Control</li> </ul>	52Q	O
<b>Dynamic Handling Package</b> <ul style="list-style-type: none"> <li>• Adaptive Steering</li> <li>• Adaptive Suspension with Road Preview</li> <li>• Air Glide Suspension with Dynamic Lower Entry</li> </ul>	67B	O
Full Rear Console with Panoramic Vista Roof® Shade Controls and Two (2) standard USB Ports (Types A & C)	68D	O
Chroma Caviar Dark Gray Premium Metallic Paint	XF	O
Front License Plate Bracket	153	O
Engine Block Heater	41H	O
<b>Accessories</b>		
All-Weather Floor Liners	16N	O
<b>Factory Invoiced Accessories (FIA) – Shipped separately from the vehicle for dealer installation</b>		
Cargo Area Cover	85T	O
Cargo Area Protector	86C	O
Locking Wheel Lug Nut Kit	86L	O

## AXLE AVAILABILITY

*Twin-Turbocharged 3.0L Axle  
Ratio = 3.58 FDR*

## WHEEL AVAILABILITY

Wheel Image Coming  
Soon

19" Bright Machined Wheel  
with Dark Tarnish Premium  
Paint  
Standard on  
Aviator (100A)

Wheel Image Coming  
Soon

20" Ultra Bright Machined  
Magnetic Paint Wheel  
Standard on  
Aviator Reserve  
(200A/201A)

Wheel Image Coming  
Soon

22" Ultra Bright Machined  
Alloy Wheel with Painted  
Center Ornament  
Standard on  
Aviator Reserve (202A)

Wheel Image  
Coming Soon

22" Ultra Bright  
Machined  
Aluminum Wheel H  
Standard on Aviator  
Black  
Label (800A)

# COLOR & TRIM AVAILABILITY

Model	Style/Material	Interior Description
AVIATOR	Lincoln Soft Touch	Heated Front Seats
AVIATOR RESERVE	Enhanced Micro-Perforated Premium Leather	Heated Front Seats (200A) / Heated and Ventilated Front Seats (201A/202A)

## COLOR OFFERINGS

Cabin Environment <sup>1</sup> Seats		AVIATOR		AVIATOR RESERVE				
		Lincoln Soft Touch		Premium Leather				
		Ebony	Sandstone	Ebony	Sandstone	Slate Gray	Ebony Roast	
		Ebony	Sandstone	Ebony	Sandstone	Medium Slate	Roast	
Appliqués		Linear Brushed Aluminum		Santos Rosewood – Open Pore	Espresso Ash Swirl – Open Pore	Linear Brushed Aluminum	Santos Rosewood – Open Pore	Optional Linear Brushed Aluminum (47D)
Paint Name	Order Code	SH	S7	GH	G7	GC	GP	
Iced Mocha Premium Colorant <sup>2</sup>	AR	■	■	■	■		■	■
Pristine White Metallic Tri-Coat <sup>2</sup>	AZ	■	■	■	■	■	■	■
Crystal Copper Metallic Tinted Clearcoat <sup>2</sup>	B6	■	■	■	■	■	■	■
Red Carpet Metallic Tinted Clearcoat <sup>2</sup>	D4	■	■	■	■		■	■
Blue Diamond Metallic	FT	■	■	■	■	■	■	■
Ceramic Pearl Metallic Tri-Coat <sup>2</sup>	GS	■	■	■	■	■	■	■
Magnetic Gray Clearcoat	J7	■	■	■	■	■	■	■
Silver Radiance Clearcoat	JS	■	■	■	■	■	■	■
Burgundy Velvet Metallic Tinted Clearcoat <sup>2</sup>	R3	■	■	■	■		■	■
Infinite Black Metallic	UM	■	■	■	■	■	■	■

<sup>1</sup> Cabin Environment consists of upper and lower instrument panel and door-trim.

<sup>2</sup> Extra Cost

# COLOR & TRIM AVAILABILITY

Model	Style/Material	Interior Description
AVIATOR BLACK LABEL	Perforated Savannah Leather	Heated and Ventilated Front Seats

## COLOR AND TRIM OFFERINGS

Paint Name	Order Code	Destination	Chalet	Flight
		Mahogany Red	Cashmere	Ebony
		LE	TA	QJ
Pristine White Metallic Tri-Coat	AZ	■	■	■
Flight Blue	C8		■	■
Silver Radiance Clearcoat	JS	■	■	■
Burgundy Velvet Metallic Tinted Clearcoat	R3	■	■	
Infinite Black Metallic	UM	■	■	■
Chroma Caviar Dark Gray Premium Metallic Paint <sup>1</sup>	XF	■	■	■

## INTERIOR THEME OFFERING

	Option Code	
<b>Destination Theme :</b> <ul style="list-style-type: none"> <li>• Appliqués – Mahogany Khaya with Etched Logo</li> <li>• Leather-Wrapped Interior – Mahogany Red</li> <li>• Specialty Leather Seats – Savannah Leather with Diamond Weave Perforation</li> <li>• Headliner – Mahogany Red</li> <li>• Floor Carpet/Mats – Mahogany Red</li> </ul> <i>Note: Included with LE Mahogany Red Trim</i>	76E	○
<b>Chalet Theme :</b> <ul style="list-style-type: none"> <li>• Appliqués – Silverwood with Logo Decal</li> <li>• Leather-Wrapped Interior – Cashmere Leather</li> <li>• Specialty Leather Seats – Savannah Leather with Lincoln Star Perforation</li> <li>• Headliner – Cashmere</li> <li>• Floor Carpet/Mats – Espresso</li> </ul> <i>Note: Included with TA Cashmere Trim</i>	76A	○
<b>Flight Theme :</b> <ul style="list-style-type: none"> <li>• Appliqués – Darker Full Engine Turn</li> <li>• Leather-Wrapped Interior – Ebony</li> <li>• Specialty Leather Seats – Savannah Leather with Runway-Perforation</li> <li>• Headliner – Ebony</li> <li>• Floor Carpet/Mats – Black</li> </ul> <i>Note: Included with QJ Luggage Tan Trim</i>	76J	○

<sup>1</sup> Extra Cost



**EMISSIONS STANDARD/OPTIONAL EQUIPMENT**  
**50-STATE EMISSIONS SYSTEM..... 425**  
Standard equipment in all states.

**FRONT LICENSE PLATE BRACKET ..... 153**  
Standard in states requiring two license plates and optional to all others.

**SNOW PLOW USAGE**  
Not recommended for snow plowing.

**POWERTRAIN****FUEL ECONOMY**

		50-STATE			
		F.E. LABEL		ESTIMATED ANNUAL FUEL COST	MEMO: UNADJUSTED COMBINED
		ADJUSTED			
ENGINE DISPL.	TRANSMISSION	CITY	HIGHWAY		
FWD					
Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology	Ten-Speed Automatic Transmission with SelectShift® Capability	TBD	TBD	TBD	TBD

**ENGINE HORSEPOWER AND TORQUE RATINGS**

ENGINE DISPL.	TRANSMISSION	NOMINAL COMPRESSION RATIO	50-STATE	
			HORSEPOWER	TORQUE
			H.P. @ RPM	FT. LBS. @ RPM
<b>ALL</b>				
Twin-Turbocharged 3.0L V6 Engine with Auto Start-Stop Technology	Ten-Speed Automatic Transmission with SelectShift® Capability	TBD	TBD	TBD